



NATIONAL PARK HOSPITALITY ASSOCIATION

## 2012 Annual Membership Dues Notice

March 23, 2012

We want to thank you for your membership in the National Park Hospitality Association, *the* voice for national park concessioners and supporting companies in Washington.

2011 was a very successful year. We have shifted Interior and agency attitudes on outreach and promotion, both through NPHA and through the National Parks Promotion Council, formed by NPHA. We have established strong partnerships with other groups key to the future of national parks, including the NPCA and the National Park Foundation, the National Park Friends Alliance and state tourism agencies. This is especially important as we work with these groups on the upcoming Centennial of the National Park Service - a unique opportunity to achieve fundamental changes in policies and attitudes. We tell our story clearly through our monthly newsletter and our website, [www.parkpartners.org](http://www.parkpartners.org). New member benefits are expanding and offer real savings - like the free access of NPHA members to the outstanding ***Federal Parks and Recreation*** newsletter.

And 2012 will be better still. We began with the historic America's Summit on National Parks and the pace of progress is picking up with the new focus on national parks as a key to sustainable economic vitality. The attached Report, ***Report to Members on 2011 Progress and 2012 Opportunities***, is worth reading and sharing with your colleagues.

I request your help in submitting your 2012 membership dues promptly. Our request is that all dues be paid by April 30th. Please see the Annual Dues Notice attached. Concessioner members are invited to calculate 2012 dues based on average annual gross revenue from all concession operations during the prior three years (2009, '10 and '11). Regular Members pay a base fee of \$750 plus a percentage of sales. Associate member dues are a minimum of \$750, and with a \$2500 Preferred Vendor category for those entitled to capitalize on special meeting opportunities and other services.

With your support, we will continue our important work together. Thank you.

Joe Fassler, Chairman  
NPHA Board of Directors

**NPHA DUES FORM**

The National Park Hospitality Association appreciates your cooperation in reporting the information requested below. This information will *only be used for the purpose of verifying dues*. The NPHA’s operations depend on your timely response to this notice.

**Please complete the form below and mail it to: Carol E. Metzler Gettysburg Tours, Inc, 113 South Market Street, Elizabethtown, PA 17022 with a check payable to “NPHA” by April 30, 2012.** For questions, please contact her at: (717) 367-9396 or [Felyco@mindspring.com](mailto:Felyco@mindspring.com).

Thank you in advance for your prompt cooperation!

Visit the NPHA website [www.parkpartners.org](http://www.parkpartners.org) for news and information!

Business Name:

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Contact & Phone/Email:

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Average Gross Revenue from all concession operations:

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			<u>Revenue</u>		<u>Dues</u>
Base Fee					\$750.00
First \$20,000,000	.075%	x	_____	= +	_____
Next \$30,000,000 (Sales of up to \$50,000,000)	.050%	x	_____	= +	_____
Next \$22,000,000 (Sales of up to \$72,000,000)	.025%	x	_____	= +	_____
Over \$72,000,000	.000%			=	
Total			_____		_____